

## **Mundra Port and Special Economic Zone Ltd (MPSEZ)**

### **Performance Highlights**

#### **A. Quarter September' 2011**

<b>Parameter</b>	<b>Q2 2011-12</b>	<b>Q2 2010-11</b>	<b>% Increase</b>
Revenue (Rs. in Cr.)	626	424	48%
PAT (Rs. in Cr.)	273	212	29%
Cargo (in MMT)	16.80	12.58	34%
Container (in TEU's)	3,64,545	3,13,645	16%

- Cargo handled 16.80 MMT as against 12.58 MMT (YoY)
  - MPSEZ growth 34%
  - Other Ports (incl. MPSEZ) 4%
- Total Cargo handled at Indian ports for Q2 2011-12 - 150 MMT (145 MMT).
  - MPSEZ share of Cargo gone up from 8.7 % to 11.2 %.
- Container business increased to 3,64,545 TEU's as against 3,13,645 TEU's (YoY)
  - MPSEZ growth 16%
  - Other Ports (incl. MPSEZ) 7%
- Total Containers handled at Indian ports for Q2 2011-12 – 23,03,320 TEU's (21,51,640 TEU's)
  - MPSEZ share of Container gone up from 14.5% to 15.8%.
- The cargo composition has also been steady with coal (30%), containers (26%) and crude (16%) taking the top spot. The major growth drivers have been bulk cargo (coal, fertilizers etc.) and containers.

#### **B. Half Year 2011-12 (April 11 to September 11)**

<b>Parameter</b>	<b>H1 2011-12</b>	<b>H1 2010-11</b>	<b>% Increase</b>
Revenue (Rs. in Cr.)	1157	841	38%
PAT (Rs. in Cr.)	528	423	25%
Cargo (in MMT)	31.88	25.20	27%
Container (in TEU's)	7,07,889	5,91,444	20%

- Cargo handled 31.88 MMT as against 25.20 MMT (YoY)
  - MPSEZ growth 27%
  - Other Ports (incl. MPSEZ) 5%
- Total Cargo handled at Indian ports for the H1 2011-12 – 312 MMT (297 MMT).
  - MPSEZ share of Cargo gone up from 8.5% to 10.2%.
- Container business increased to 7,07,889 TEU's as against 5,91,444 TEU's (YoY)
  - MPSEZ growth 20%
  - Other Ports (incl. MPSEZ) 6%

- The cargo composition has also been steady with coal (32%), containers (27%) and crude (15%) taking the top spot. The major growth drivers have been bulk cargo (coal, fertilizer, Iron & Steel, etc.), crude and containers.

**C. Other highlights for the Quarter (Jul 11 - Sep 11):**

- 4th largest commercial port in India.
- MPSEZ won the “Private Port of the Year (Non Major)” award at the Maritime and Logistics Awards (MALA) 2010 held in Mumbai.
- Adani Mundra Container Terminal won the “Private Container Terminal Operator of the Year” award beating DP World MICT and APM Terminals Pipavav Port.